



Margaret R. DeFrancisco President and CEO

Georgia Lottery Corporation  
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March 7, 2011

Jim Walls  
AtlantaUnfiltered.com  
P.O. Box 730  
Decatur, GA 30031

**Re: Information Request**

Dear Mr. Walls:

On behalf of the Georgia Lottery Corporation (GLC), this responds to your Open Records Act request received by the GLC on March 2, 2011.

For clarification, we take each of your requests in order:

- 1. Documents that would show how the incentive is calculated:**  
Incentives for senior level staff and above are based on returns to education and personal performance. Incentives for other staff are based on sales, returns to education and personal performance.

The requested documents concerning employee personnel information, other than compensation, duties, qualifications, or responsibilities, are not considered records open to the public under the Georgia Open Records Act as in accordance with the adoption of the Georgia General Assembly of Section 50-27-25 of the Georgia Lottery for Education Act (O.C.G.A. §50-27-25), which states:

“The corporation is specifically authorized to determine which information relating to the operation of the lottery is confidential. Such information includes trade secrets; security measures, systems, or procedures; security reports; information concerning bids or other contractual data, the disclosure of which would impair the efforts of the corporation to contract for goods or services on favorable terms; employee personnel information unrelated to compensation, duties, qualifications, or responsibilities; and information obtained pursuant to investigations which is otherwise confidential. Information deemed confidential pursuant to this Code section is exempt from the provisions of Article 4 of Chapter 18 of this title.”

- 2. President and CEO's employment contract:**  
There is no contract.
- 3. Formula used to determine the portion of her incentive that is derived from the profit returned to education:**  
Incentives for senior level staff and above are based on returns to education and personal performance. As stated in Item #1 above, the requested documents are not considered records open to the public under Section 50-27-25 of the Georgia Lottery for Education Act.
- 4. Dollar figures that were plugged into that formula:**  
FY10 returns to education were \$883,878,000.

5. **Annual evaluation of her personal performance:**  
As stated in Item #1 above, the requested documents are not considered records open to the public under Section 50-27-25 of the Georgia Lottery for Education Act.
6. **Final document that sets out all the variables used to come up with incentive:**  
Incentives for senior level staff and above are based on returns to education and personal performance. Incentives for other staff are based on sales, returns to education and personal performance. As stated in Item #1 above, the requested documents are not considered records open to the public under Section 50-27-25 of the Georgia Lottery for Education Act.
7. **Independent compensation study conducted by Mercer and the SPA:**  
Upon an inquiry of our records, we could not find a copy of those documents; however, we are trying to obtain copies and will provide if and when they are received.
8. **List of all the incentive payments to lottery employees for 2010:**  
See attachment.
9. **Totals for incentive payments as far back as you can go, preferably to 1998:**  
The following years are available readily:  
  
FY10 = \$1,890,199  
FY09 = \$2,747,721  
FY08 = \$2,532,943  
FY07 = \$2,938,847  
FY06 = \$2,910,222  
FY05 = \$2,365,227
10. **Annual totals for deposits in the Lottery for Education Account going back to 1998:**  
FY10 = \$883,878,000  
FY09 = \$872,082,000  
FY08 = \$867,686,000  
FY07 = \$853,550,000  
FY06 = \$822,400,000  
FY05 = \$802,240,000  
FY04 = \$782,724,000  
FY03 = \$751,557,000  
FY02 = \$726,202,000  
FY01 = \$691,672,000  
FY00 = \$683,827,000  
FY99 = \$646,703,000  
FY98 = \$555,073,000
11. **Total prizes awarded going back to 1998:**  
FY10 = \$2,129,144,000  
FY09 = \$2,148,681,000  
FY08 = \$2,049,542,000  
FY07 = \$1,978,384,000

FY06 = \$1,815,567,000  
FY05 = \$1,633,277,000  
FY04 = \$1,480,302,000  
FY03 = \$1,389,222,000  
FY02 = \$1,308,234,000  
FY01 = \$1,141,483,000  
FY00 = \$1,260,496,000  
FY99 = \$1,059,585,000  
FY98 = \$902,465,000

Should you have any questions, please feel free to contact us.

Sincerely,



Tandi Reddick  
Media Relations Manager  
Georgia Lottery Corporation

Attachments